



Reimagine Your Career in Real Estate **with Magnify**

We are expanding our Magnify Investment Team in the Bay Area, and we are seeking a highly motivated, entrepreneurial, and adept sales professional to join.

In this role, you will learn from market leading senior agents in California with over \$615M in sales and a specialty in apartment buildings, development deals, and retail properties. You will receive excellent mentorship and have the opportunity to grow your career in a team-based environment. You will be able to enhance your career further through world-class training programs and skills-development workshops.

You will utilize a powerful marketing system developed at Harvard Business School to maximize potential leads and increase your sales. You will thrive in a proven, commissions-only model for sales agents that offers significant earnings potential and uncapped upside for sales agents. Long-term, you will develop the skills and network to become your own senior broker and potentially become a real estate investor or developer.

WHO YOU ARE

Our ideal candidate has the following key attributes:

- Highly passionate and entrepreneurial person who has an affinity for real estate
- Self-driven and ambitious individual with a focus on growth and development
- Positive person with strong communication and relationship-building skills
- Resilient individual who has an affinity for sales and can bounce back from rejection
- Creative problem solver and critical thinker
- Proactive and independent person who works efficiently

A college degree is mandatory to apply (or current college seniors), but no real estate experience or license is required.

WHAT SUCCESS LOOKS LIKE

A day in the life of sales agents typically features the following core competencies:

- Build relationships with clients and advise them on how to manage and grow their real estate portfolio
- Prepare thoughtful market and property level analysis to present to clients, including property valuations and market comparables
- Prospect new client relationships to build a sales pipeline
- Negotiate listing, sale, and purchase agreements
- Market exclusive property listings to potential buyers
- Research the local market and keep a pulse on industry trends





OUR MISSION

OUR MISSION is to help clients create long-term wealth, achieve financial freedom, and increase the return on their time through smart investments that create and grow positive cash flow. We accomplish this by bringing the highest standards of professionalism and investment expertise to every transaction, and by operating with a deep sense of fiduciary duty to our clients.

OUR GOAL is to serve as valuable and trusted strategic advisors to each client, providing world-class service to meet their real estate investment needs. We achieve this goal by bringing expert negotiations and business acumen to each investment, complemented by insightful analysis, critical market knowledge, and a powerful marketing strategy.

OUR COMPANY AND TEAM

Magnify is a Silicon Valley leader in the investment brokerage industry with a strong focus on investment sales and financial advisory services. We are market leaders in the Bay Area, with over \$615 Million in Transaction Value. We have sold numerous commercial real estate properties all across the United States.

Our elite team of institutional investment advisors has over 50 years of combined experience and has a deep rolodex of investors. Our leadership team features former executives from Marcus & Millichap and Colliers International, as well as a Harvard MBA and former Bain Consultant.

Learn more about us by going to www.MagnifyEquity.com

We'd love to meet you and share more about our vision. Apply today to join our team.

